

Project: "Koivu" kitchen line, launch November 2026

Supplier: Nordwood Puitkomponendit OÜ, attn. Marten Kask. Please quote unit prices (EUR, DAP Vantaa), lead time per batch and payment terms. Prices should be valid until 31 December 2026.

1. Items

Pos	Description	Size (W×H×T mm)	Qty (pcs)
1	Oak drawer front, small	396 × 140 × 19	600
2	Oak drawer front, medium	596 × 140 × 19	1 000
3	Oak drawer front, large	796 × 140 × 19	800
Total			2 400

2. Specification

Material: solid European oak, A/B grade, FSC-certified. Moisture content $8 \pm 2 \%$.

Edges: 2 mm radius all around. Front face and edges sanded to P180.

Finish: hardwax oil, natural, 2 coats. Back face 1 coat.

Handle: 32 mm drilling pattern, 2 holes, centred on width, 30 mm from top edge.

Tolerances: length/width ± 0.5 mm, thickness ± 0.3 mm, flatness ≤ 0.5 mm/m.

Packaging: foam sheet between fronts, max 20 pcs per carton, pallet 1 200 × 800, labelled per size.

3. Delivery schedule

Batch	Delivery date	Content	Qty (pcs)
1	6 October 2026	Pos 1: 200 · Pos 2: 350 · Pos 3: 250	800
2	30 October 2026	Pos 1: 200 · Pos 2: 350 · Pos 3: 250	800
3	20 November 2026	Pos 1: 200 · Pos 2: 300 · Pos 3: 300	800

4. Please include in your quotation

- Unit price per position and total, DAP Vantaa
- Lead time for batch 1 and confirmation of the three delivery dates
- Price for pre-series of 30 pcs (10 per size) by 15 September for approval
- FSC certificate number and validity
- Payment terms and any volume discount for a 12-month frame agreement (est. 9 000 pcs/year)

Best regards,

Mika Virtanen
 Purchasing Manager
 Helmi Kaluste Oy